2016
THE ESSENTIALS
The Paris Dauphine Foundation,
was created in 2008 to help with the strate-
gic development of Paris-Dauphine Univers-
ity and the social issues that concern it
(openness to the rest of the world, equality
of opportunity, student accommodation,
etc.). It is one of the major factors in the
university's development and in its growing
reputation and influence in France and abroad.

The foundation supports excellence and solidarity at
the university by running and financing innovative projects.
It provides vital complementary resources to help fulfil its
ambitions.

Excellence: academic research, entrepreneurship
Solidarity: Equal Opportunities Programme, development of
international links, access to student accommodation.

To develop Dauphine's activities, the Foundation relies
on partnerships with businesses, the support and gene-
rosity of the general public and on the mobilisation of
all those involved with the university (alumni, students' parents, friends).

KEY MOMENTS 2016

11-13 MARCH
Organisation of a start-
up weekend at Dauphine
by D-Incubator

30 JUNE
Four start-ups receive
the first interest-free
unsecured loans from
the Foundation

20 SEPTEMBER
Signature of a global
partnership with the ATALIAN
Group

27 JANUARY
Establishment of the
"Confidence and Manage-
ment" Chair in partnership
with the MAIF

17 MAY
Google becomes a partner
of the Economics and Digi-
tal Technology Chair

4 APRIL
"Young researchers"
prize-giving ceremony

15 JUNE
The Foundation awarded
"Donate with Confidence"
certification

21 NOVEMBER
Unveiling of the plaque
listing the "39 Donations"

FEBRUARY
Establishment of the Business
Start-up Incubator's Fund for
interest-free unsecured loans

05 SEPTEMBER
Launch of accredited Paris-Dauphine
undergraduate degree in management
taught in Madrid
The Foundation’s net expenditure was €4M. €3.4m (84%) of this sum was invested in its principle objectives. In order to carry out its mission, the Foundation has to invest in resources for fundraising, which break down into the net cost of collection (€210k (5%)) and operating costs (€463k (11%)).

50 % Research
Contributing to the consolidation of Dauphine’s position in the national, European and international context by reinforcing teams of lecturer-researchers and the development of clubs and Chairs jointly with partner businesses.

14 % Incubator
Accompaniment of innovative start-up projects run by Dauphine graduates by making workspace available, individual and collective accompaniment, privileged access to financing solutions, a large community, assistance with communication and organisation of events to meet and exchange with like-minded people.

6 % Innovative teaching methods and accommodation
Promoting excellence by facilitating the creation of new courses and offering opportunities for study trips abroad. Offering students with the fewest resources the best possible conditions for success by providing access to 55 low-rent flats.

5 % Equality of opportunities
Enabling secondary-school pupils from underprivileged areas to have access to high-quality higher education by giving them information, making them better aware and offering extra lessons to those determined to study at Paris-Dauphine University.

5 % International
Training young people who are open to the rest of the world: encouraging Dauphine students to study abroad by awarding grants on social and academic excellence criteria.

1 % Cultural programme
Training managers who are open-minded and capable of understanding increasingly complex issues.
2016 ACCOUNTS

Paris-Dauphine Foundation summary statement

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>4 471 160 €</td>
<td>3 213 585 €</td>
</tr>
<tr>
<td>Current investments and cash</td>
<td>7 877 000 €</td>
<td>7 482 879 €</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>274 765 €</td>
<td>501 686 €</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>12 622 925 €</td>
<td>11 198 150 €</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital and reserves</td>
<td>7 269 439 €</td>
<td>6 863 249 €</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>2 391 908 €</td>
<td>2 550 009 €</td>
</tr>
<tr>
<td>Debts</td>
<td>2 961 578 €</td>
<td>1 784 892 €</td>
</tr>
<tr>
<td>TOTAL LIABILITIES</td>
<td>12 622 925 €</td>
<td>11 198 150 €</td>
</tr>
</tbody>
</table>

Summary of income and expenditure at 31 December 2016

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private individuals</td>
<td>756 473 €</td>
<td>501 372 €</td>
</tr>
<tr>
<td>Businesses and grants</td>
<td>2 675 708 €</td>
<td>2 146 074 €</td>
</tr>
<tr>
<td>Collected during the year</td>
<td>3 432 181 €</td>
<td>2 647 446 €</td>
</tr>
<tr>
<td>Management fees collected by the Foundation</td>
<td>252 775 €</td>
<td>217 179 €</td>
</tr>
<tr>
<td>Financial profit (excluding interest charges)</td>
<td>162 233 €</td>
<td>378 152 €</td>
</tr>
<tr>
<td>Exceptional profits</td>
<td>-61 752 €</td>
<td>-13 416 €</td>
</tr>
<tr>
<td>Sundry income + transfer from provision and transferred charges</td>
<td>284 380 €</td>
<td>214 592 €</td>
</tr>
<tr>
<td>Variation in deferred revenue</td>
<td>158 101 €</td>
<td>293 381 €</td>
</tr>
<tr>
<td>RESOURCES FOR THE YEAR</td>
<td>4 207 918 €</td>
<td>3 737 334 €</td>
</tr>
<tr>
<td>Cost of soliciting funds (a)</td>
<td>210 606 €</td>
<td>191 458 €</td>
</tr>
<tr>
<td>Operating costs (b)</td>
<td>462 886 €</td>
<td>464 225 €</td>
</tr>
<tr>
<td>Running costs (a) + (b)</td>
<td>673 492 €</td>
<td>655 683 €</td>
</tr>
<tr>
<td>Research</td>
<td>2 121 160 €</td>
<td>2 257 984 €</td>
</tr>
<tr>
<td>Equality of Opportunity</td>
<td>216 568 €</td>
<td>253 631 €</td>
</tr>
<tr>
<td>International mobility</td>
<td>215 541 €</td>
<td>213 211 €</td>
</tr>
<tr>
<td>Incubator</td>
<td>587 082 €</td>
<td>137 156 €</td>
</tr>
<tr>
<td>Innovation/Teaching methods/ accommodation</td>
<td>229 337 €</td>
<td>146 130 €</td>
</tr>
<tr>
<td>Culture</td>
<td>23 923 €</td>
<td>10 961 €</td>
</tr>
<tr>
<td>TOTAL ALLOCATED TO PROJECTS</td>
<td>3 393 611 €</td>
<td>2 999 073 €</td>
</tr>
<tr>
<td>EXPENDITURE FOR THE YEAR</td>
<td>4 067 103 €</td>
<td>3 654 756 €</td>
</tr>
<tr>
<td>PROFIT</td>
<td>140 815 €</td>
<td>82 578 €</td>
</tr>
</tbody>
</table>

Certified by the committee responsible for the "Donate with Confidence" charter, the Paris-Dauphine Foundation guarantees its donors transparency and precision in applying their donations to carry out its missions.

All the information in this document is taken from the 2016 Annual Report, available at www.fondation-dauphine.fr or on request from the Foundation's headquarters +33 (0)1 44 05 44 05, Place du Maréchal de Lattre Tassigny, 75775, Paris, France.

Auditor’s certificate

“Dear Chairman,

In my quality as your Foundation’s auditor and at your request, please find attached certified extracts from the summary statement and the income and expenditure account, drawn up under your responsibility, showing an excess of income over expenditure of 140,815 euros, included in the Paris-Dauphine Foundation’s 2016 Annual Report.

I carried out my work in accordance with the professional standards relating to individual certificates (NEP 9030) falling within the framework of duty of care directly related to the Auditor’s mission.

My duty of care included checking the compliance of this information with the annual accounts of the Paris-Dauphine Foundation which I audited, and which will be submitted for approval by the Foundation’s Council at a meeting planned for the 27 April 2016.

I have no observations to make in respect of the compliance of the attached information, included in the Paris-Dauphine Foundation’s 2016 Annual Report, with the annual accounts to be submitted to your Council.

This certificate is drawn up in the context of the presentation of your Foundation’s 2016 Annual Report and should not be used, disseminated or quoted for any other purpose.”

Paris, 3 April 2017,

Monique MILLOT-PERNIN
Chartered Accountant and Auditor

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